

Procurement & Supply Chain

Leadership Hiring Specialists

Empowering Recruiters, Advancing Careers

WHY US?

Averaging a decade long experience in leadership hiring, our team of experts are skilled in transforming businesses by highlighting the best talent in the market. What we are building is a legacy for beyond 100 years and weave a story to streamline your needs. As an extension to your business, our goals are an extension to yours!

- **Diversity Hiring**
- **Global and Passive Candidate Network**
- **Market Intelligence**
- **Multi-Specialist Disciplines**
- **Domain Specialists and Intelligent Consultants**
- **Fortune 500 client base**

FUNCTIONAL INSIGHTS

- Logistics, alone currently contributes more than \$200 billion to the economy and employs more than 22 million people.

- Post pandemic, more focus is on the Green Supply Chain.

- Focus on Reverse Logistics to reduce carbon footprint and impact on the environment.

- Last-mile logistics are a priority in the B2C industry specifically.

- Digitalization will play an important role in the efficiency and high performance of freight management and port operations.

- Growing investments in infrastructure, last-mile connectivity, and emerging technologies are streamlining the logistics landscape in India.

KEY HIRING TRENDS IN INDIA

SUPPLY CHAIN

Between 2020 and 2025, the number of available jobs in the supply chain will grow by 26%. Currently, the demand-to-supply ratio of jobs to qualified individuals is 6 to 1. In the coming years, that could be as high as 9 to 1.

LOGISTICS

The life stage of Logistics Hiring - Internal Acquisitions to Delivery. Demand for logisticians is expected to grow 5% from 2020 to 2028 — matching the average growth for all occupations.

PROCUREMENT

Procurement has been reshaped since the financial crisis of 2008 and is continuing to evolve through 2019. Important technological changes have occurred that promise to continue reshaping procurement in 2020.



**PACKAGE
FREIGHT/DELIVERY**



**MANUFACTURING/
PRODUCTION**



**INTERNET & E-
COMMERCE**



**LOGISTICS AND
SUPPLY CHAIN**



RETAIL



PHARMACEUTICAL

INDUSTRY SPECIALISATION

We build trusted, longterm relationships with industry leaders and what sets us apart is our expertise, industry knowledge, collaborative approach and close connections. We keep ourselves up to date on industry best practices and trends. Armed with extensive research we offer our services through focused industry practice groups.



ROLES IN LOGISTICS

- **Transportation**
- **Packaging**
- **Inventory**
- **Warehousing & Sourcing**
- **Inbound Logistics**

ROLES IN PURCHASING AND PROCUREMENT

- **Distribution Management**
- **Order Management**
- **Procurement**
- **Vendor Management**
- **Commercial Management**

**OUR
EXPERTISE**

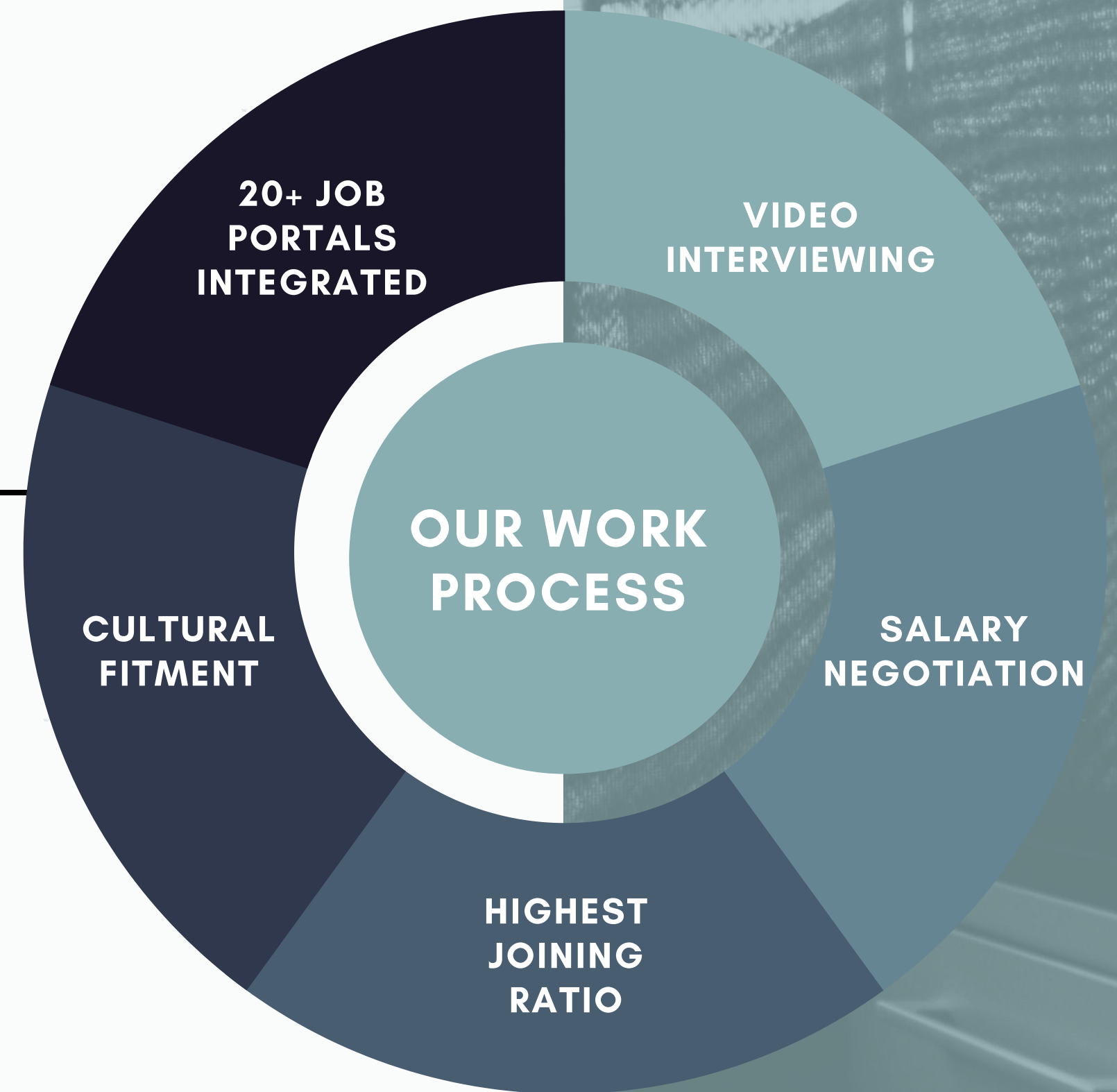
ROLES IN SUPPLY CHAIN

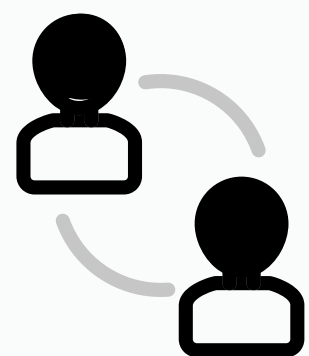
- **Strategy Management**
- **Product Management**
- **In stock Management**
- **Operations planning**
- **Demand & Supply Management**

**OUR
EXPERTISE**

CRESCENDO METHODOLOGY

Our recruitment consulting is tailor-made to your business requirements. Crescendo hand-holds the candidate till they are on-boarded, ensuring a great experience.





PHASE 1

Crescendo consultants connect to understand your hiring pain points.



PHASE 2

Client to share the job description and required details of the mandate.



PHASE 3

Crescendo consultants to share the first batch of shortlisted candidates



PHASE 4

Finalisation of business commercials and signing the contract

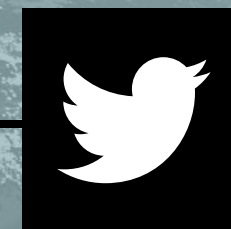
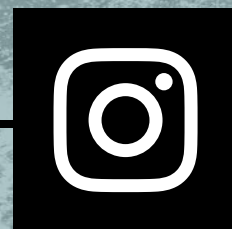


PHASE 5

Crescendo consultants to navigate the process from candidate closure to candidate joining.

CALL TO ACTION

SPEAK TO YOUR CRESCENDO CONSULTANT



Click image above

