



# Banking and Financial Services

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Leadership Hiring Specialists

*Empowering Recruiters, Advancing Careers*

# WHY US?

Averaging a decade long experience in leadership hiring, our team of experts are skilled in transforming businesses by highlighting the best talent in the market. What we are building is a legacy for beyond 100 years and weave a story to streamline your needs. As an extension to your business, our goals are an extension to yours!

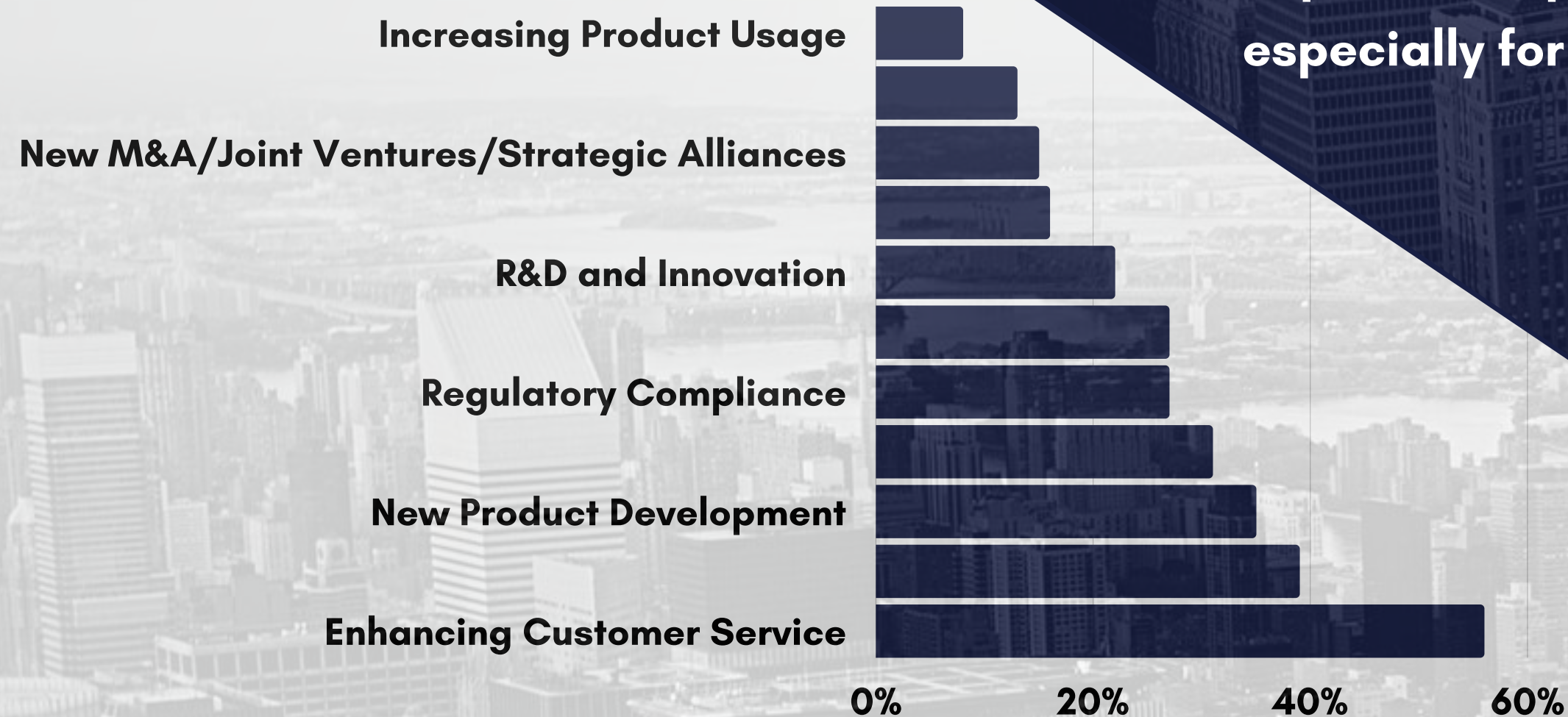
- **Diversity Hiring**
- **Global and Passive Candidate Network**
- **Market Intelligence**
- **Multi-Specialist Disciplines**
- **Domain Specialists and Intelligent Consultants**
- **Fortune 500 client base**



## INSIGHTS

India is expected to be the fourth largest private wealth market globally by 2028. Tech intervention has become an important aspect of business agenda across sectors, especially for banking and financial institutions:

- Innovation and Digitization
- Strategically renew the operating model
- Proactively managing risk, regulations & capital
- Redefine the business model



# TOP PRIORITIES IN BANKING



# TRENDS IN BANKING



The future of banking is changing with changing consumer expectations, emerging technologies, and new business models. Banks will need to start putting strategies in place to be a leading player in the coming years.

## 01

The Fund management industry will prompt hiring around governance, risk, and compliance reporting methodology.

## 02

Investment banking is becoming more data-centric, transforming middle- and back-office functionalities into financial technology (FinTech)

## 03

Companies are shifting their focus from day-to-day operations to more strategic and opportunistic thinking. Speculations about M&A hiring to be the next trend are high.



# INDUSTRY SPECIALISATION



**Strategy And  
Assurance**



**Alternative  
Investments**



**Investment  
Banking**



**Capital  
Markets**



**Private  
Banking**



**Wealth  
Management**



## **INVESTMENT BANKING**

- Treasury
- Transaction processing
- Middle and back office
- Commercial Finance
- Asset management
- Internal reporting & management
- Valuations
- Structured finance
- Collateral analysis
- Business transformation
- Corporate Governance
- Process excellence
- Financial controller

## **CAPITAL MARKETS**

- Corporate Actions
- Due Diligence
- Income processing
- Asset servicing
- Financial regulations
- Financial Modellings
- Investment Research
- Collateral Management
- Settlements
- Debt capital market
- Origination
- Risk Management
- Transaction Processing
- Derivatives

## **STRATEGY AND ASSURANCE**

- Auditing
- Taxations
- Risk assurance
- Finance controllers
- Quality assurance
- SOX Compliance
- assurance
- Financial investments
- Regulatory Reporting
- Investment solutions

**OUR  
EXPERTISE**

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**ROLES IN  
BANKING**





## **OUR EXPERTISE**

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# **ROLES IN BANKING**

### **PRIVATE BANKING**

- Financial Controlling
- Financial Modelling
- Financial Planning and analysis
- F&A Processes
- Management Accounting
- Compliance (General, Product, Anti-fraud)
- Credit Approval
- Management Reporting

### **WEALTH MANAGEMENT**

- Private Banking – Wealth management
- Risk: Operational Risk
- Treasury: FTG – Client Advisory – SME & Branches
- Credit Risk
- Valuations
- Research – Credit & Equity
- Financial Management
- Retail Banking/Priority Banking
- Relationship Management

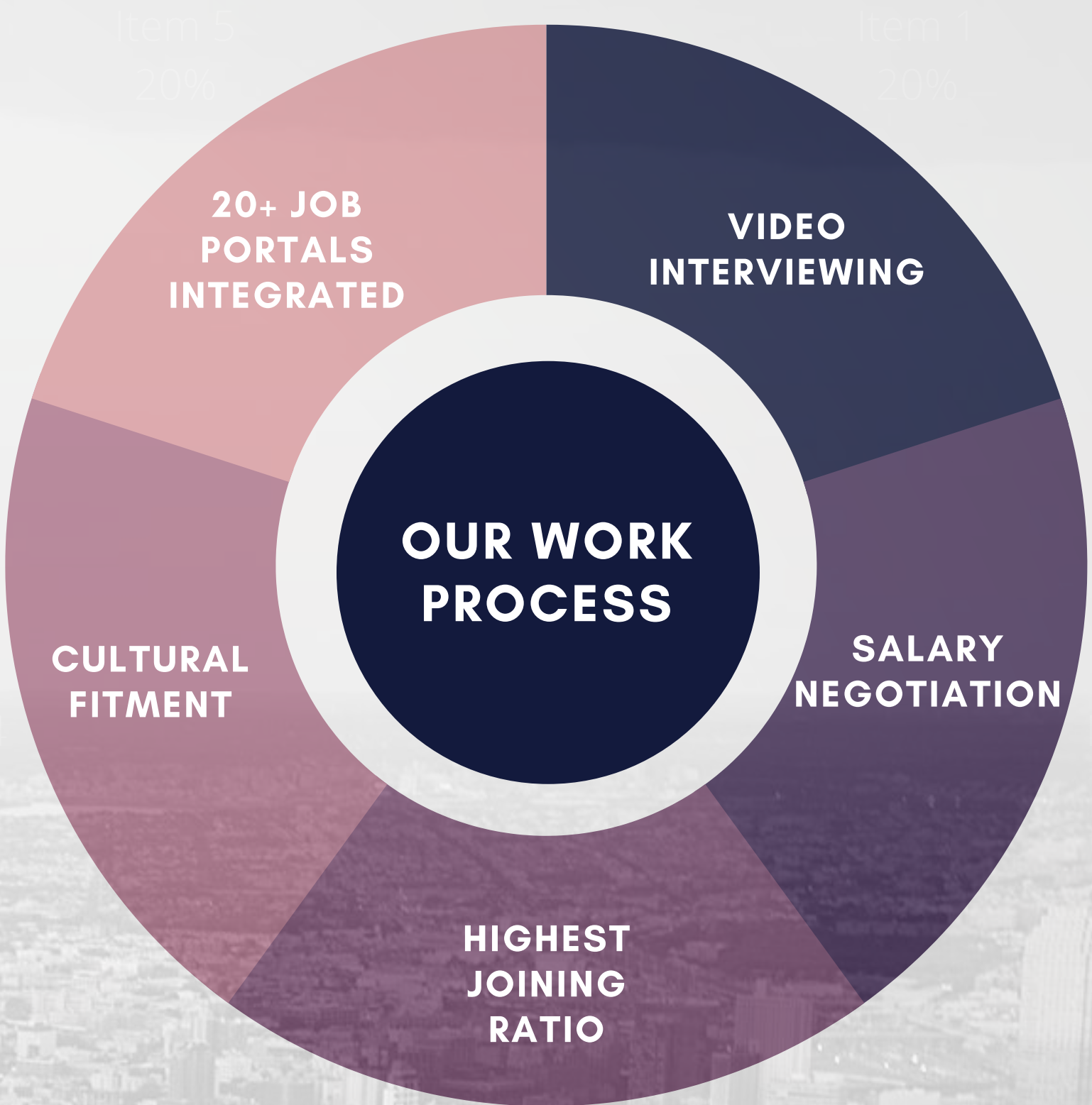
### **ALTERNATIVE INVESTMENTS**

- Fund Accounting & Fund Administration
- Hedge Funds ,Private Equity
- Funds, Mutual Funds, Pension Funds
- Transfer Agency
- Portfolio Management
- Asset backed up Securities
- Capital Restructuring
- AML/KYC

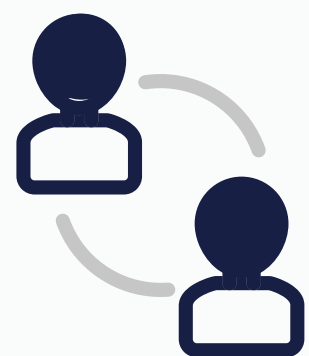


# CRESCENDO METHODOLOGY

Our recruitment consulting is tailor-made to your business requirements. Crescendo hand-holds the candidate till they are on-boarded, ensuring a great experience.







## PHASE 1

**Crescendo consultants connect to understand your hiring pain points.**



## PHASE 2

**Client to share the job description and required details of the mandate.**



## PHASE 3

**Crescendo consultants to share the first batch of shortlisted candidates**



## PHASE 4

**Finalisation of business commercials and signing the contract**



## PHASE 5

**Crescendo consultants to navigate the process from candidate closure to candidate joining.**

# CALL TO ACTION



# SPEAK TO YOUR CRESCENDO CONSULTANT



Click image above

