

## WHY US?

At Crescendo Global, we assist businesses in identifying the best individuals for each open position. Our team of domain experts is skilled in transforming businesses by highlighting the best talent in the market. With more than a decade of expertise in leadership hiring, we provide end-to-end recruitment services for more than 20 industries. Partner with us to access and onboard the finest talent in the industry.



**Diversity Hiring** 



Global and Passive Candidate
Network



Market Intelligence



**Multi-Specialist Disciplines** 



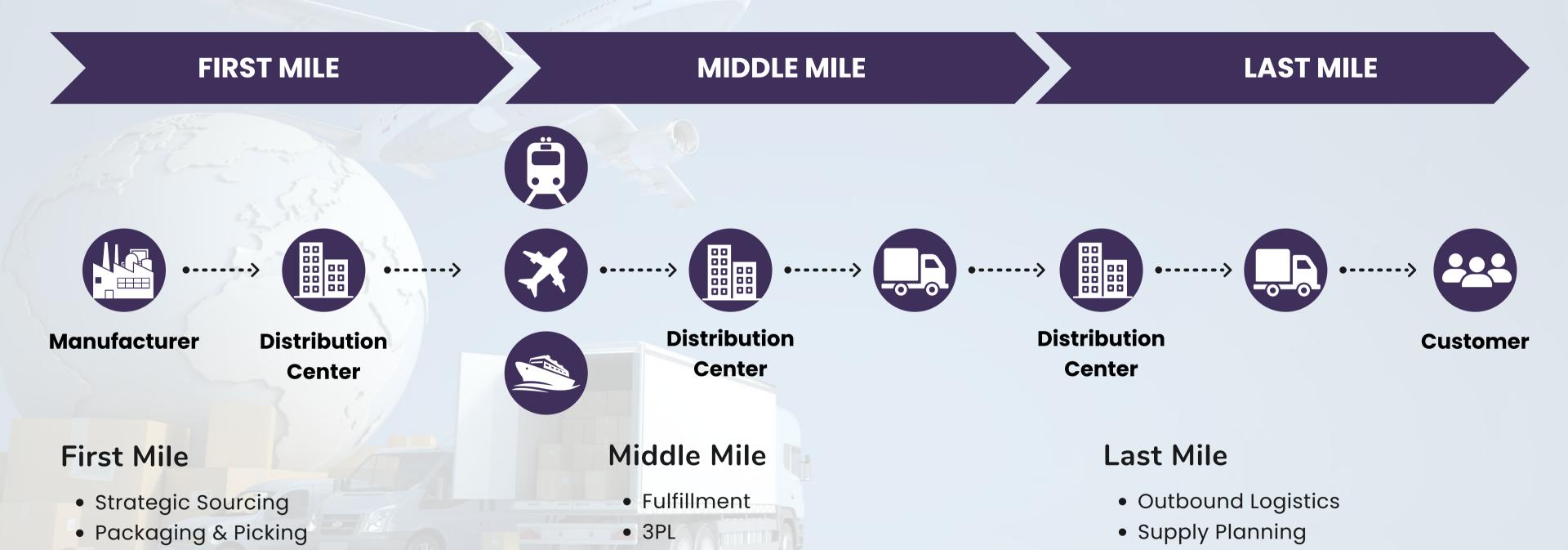
**Domain Specialist Consultants** 



Fortune 500 client base



# Functional Insights



Transportation

Distribution



• Escalation & Grievances

• Supply Relationship Management

Procurement & Demand Planning

• Inbound Logistics



Growth of Sustainable and Ethical Supply Chains

**Emphasis on Data Analytics and Artificial Intelligence** 

Increased Integration, Collaboration and Partnership

**Establishment of Circular Supply Chains** 

The Spread of SCaaS and SCM Support on Tap

**Greater Adoption of Blockchain Technology** 

Increased Use of Automation and Robotics



# INDUSTRY SPECIALISATION





Business Process Management



Management Consulting



IT Services & Consulting



E-commerce



Telecom, Media and Technology



Financial Services



Analytics/ KPO/ Research



Manufacturing & Production



Insurance



Healthcare/Pharma



FMCG/ FMCD



Edtech

#### **LOGISTICS**

- Transportation
- Packaging
- Inventory Management
- Warehousing Operations
- Strategic Sourcing
- Inbound logistics
- Outbound Logistics

- First Mile/Middle Mile/Last Mile Logistics
- 3PL logistics
- Distribution processing
- Director of Operations
- Director of Logistics & Distribution
- Escalations and Grievances Handling

#### **SUPPLY CHAIN**

- Strategy Management
- Product Management
- In stock & Inventory
   Management
- Demand & Supply Management
- Operations Planning

- Supply Relationship
- Strategy & operations
- Import / Export specialist
- Transportation Panner
- Supply Planner
- Director of Operations

#### **PROCUREMENT & PURCHASING**

- Distribution Management
- Order Management
- Procurement
- Vendor Management
- Commercial Management
- Demand planning & Forecasting
- Fulfillment Operation
- Picking and Packaging operations
- Merchandising
- Material Manager
- Production Planner
- Buyer/or Planner
- Global Sourcing Manager
- Process Improvement Manager
- Project Manager
- Quality System Auditor
- Strategic Procurement Manager
- Director of Global Procurement



Market Intelligence

20+ Job portals integrated

Access to
Global Talent

CRESCENDO METHODOLOGY

Our recruitment consulting is tailor-made to your business requirements. Crescendo handholds the candidate till they are on-boarded, ensuring a great experience.

Video Interviewing

Cultural Fitment Salary Negotiation

Highest Joining Ratio



# CALL TO ACTION



### PHASE 01

Crescendo
consultants connect
to understand your
hiring pain points.



### PHASE 02

Client to share the job description and required details of the mandate.



### PHASE 03

Crescendo
consultants to share
the first batch of
shortlisted
candidates



### PHASE 04

Finalisation of business commercials and signing the contract



### PHASE 05

Crescendo
consultants to
navigate the process
from candidate
closure to candidate
joining.



