

Crescendo Global

LEADERSHIP HIRING SPECIALISTS

Empowering Recruiters, Advancing Careers



Head- Talent Acquisition
Leading Global Financial Services

"Crescendo has not only helped us source and close some very critical and urgent positions. They have acted as an adviser and brand ambassador to our candidates. Working with Crescendo is immensely rewarding, given the value add they bring to the table- let it be their detailed understanding of the industry or their sheer professionalism."



Senior Manager- HR
One of the Big 4 Accounting Firms

"Crescendo Consultants have a tremendous sense of dedication and commitment for their work. They are a group of focused, intellectual and systematic search professionals embedded with high degree of integrity values. Crescendo Consultants are an epitome of industry knowledge and are great in delivering value to the customer."



Senior Director- HR
Largest Global IT Consulting Firm

"Dynamic, Reliable, Partner. These are the words that I would use to describe Crescendo. It was a relief to work with a partner who understands your business requirements, rather than a vendor who sends huge numbers of candidates in the hope that at least one will make the cut...It is a delight to leverage the consulting services of Crescendo Global."



HR Head
Global Insurance Firm

"I interacted with Crescendo professionally during a career opportunity they presented to me for a reputed global firm. The first impression I had was of immense confidence and reliability. They were open and transparent about what they can negotiate for you. Truly a pleasure interacting with Crescendo."



Director- Human Resources
Global Analytics Solutions Firm

"Crescendo Consultants are extremely sharp, smart and capable. I had the pleasure of interacting with a Crescendo Consultant when we had a leadership hiring requirement, he was a great communicator and collaborator. He brought in a lot of thought leadership in his conversations and undertakings."



Head-Talent Acquisition
Global IT Solutions and Analytics Firm

"Crescendo has been exceptional in understanding the client-candidate relationship that eventually leads to success in Talent Acquisition. While speaking with Raghav, it was like speaking with a senior business leader with a wealth of real market information. The overall support and control over the process was exceptional."



VP- Talent Acquisition
Leading Fintech Firm

"Working with Crescendo Global was a game-changer. They understood exactly what we needed and delivered top-notch talent that fit both our technical requirements and company culture. Their professionalism and transparency throughout the process made them more than a vendor; they were a partner in our growth."



Chief Human Resources Officer
Global E-commerce Organization

"Crescendo's expertise in understanding our specific needs and their ability to find the right talent quickly was impressive. They were clear, efficient, and incredibly professional, making the entire hiring process smooth and effective. Thanks to them, we've added valuable members to our team who are driving our company forward."




MESSAGE FROM MANAGING DIRECTOR

At Crescendo Global, as we celebrate our 10th anniversary in 2024, I am immensely proud to lead a team of seasoned professionals who are passionately committed to discovering exceptional leaders to help you achieve your organizational ambitions. Our journey over the past decade has been marked by relentless dedication to excellence, powered by our domain-specific expertise. Our mission is to assist you in building the strongest executive teams possible, ensuring your business is well-equipped to navigate the challenges of today's fast-paced and ever-evolving business landscape.

We recognize that hiring top talent is one of the most critical investments you can make for your organization. That's why we adopt a personalized approach to every search, working closely with you to fully understand your unique needs and culture. We leverage our extensive network, deep industry expertise, and innovative search techniques to identify and attract the most qualified candidates.

Contact us for a confidential discussion on how we can help identify and engage senior executive and leadership talent through our comprehensive talent acquisition offerings.

Yours Sincerely

Raghav Choudhary 

Managing Director

Who we are

Crescendo Global, established in 2014, excels in executive hiring with expertise in Senior to C-level niche recruitment.

Our specialist recruitment consultants collaborate with you to reduce the time it takes to on-board unique talent for your leadership and niche positions.

Recognized as the “APAC Region's Recruitment Company of the Year - Growth” at Vinny's 2023, we partner with Fortune 500 companies, startups, and global conglomerates.

OUR IMPACT



₹400cr+

CTC offered till date



500+

Daily Candidate Interviews



50+

Specialist Consultants



20+

Industry Verticals



10+

Specialist Business Functions



4100+

Professionals Placed



What We do

Our talent acquisition solutions transform your workplace and unleash the growth potential of your organisation..



MSME Certified by Government of India



Import Export License Holder

EXECUTIVE SEARCH

Crescendo Global's expert recruitment consultants collaborate with you to secure pertinent candidates for C-suite, VP, and Director-level positions, ensuring your search remains confidential within the industry.

LEADERSHIP HIRING

Crescendo Global's customized Leadership Hiring solutions significantly reduce your hiring timeline. Our expert recruitment consultants collaborate with your organization to proactively strengthen your middle and upper management

100+

Clients- Fortune 500 & Unicorn organizations



2,75,000+

Followers on LinkedIn



Crescendo website powered by Volcanic
- Integrated with 20+ Job Boards



International CRM/ATS powered by
AWS

At Crescendo Global, our approach to recruitment centers on leveraging the specific expertise of our consultants. These professionals draw on their own backgrounds in the same sectors they recruit for, enabling them to deeply understand both the roles they are filling and the industries they serve.

Specialized Domains



• **Analytics & Technology**

Industrial Engineering



• **Strategy & Change**

Sales & Marketing



• **Supply Chain & Procurement**

Banking & Financial Services



• **Insurance**

Research & Consulting



• **Human Resources**

Legal & Risk



What sets us apart



Time Efficiency



End-to-End Recruitment



Niche Talent Discovery



Multi-Specialist Disciplines



Global Talent Network



Diverse and Inclusive Hiring

INDUSTRY PRACTICES



Crescendo Global specialist recruitment consultants look beyond the obvious to understand the impetus driving your industry. They analyze your competitive landscape and craft bespoke talent acquisition solutions to help you build an organization that outperforms and grows.



Business Process Management



Management Consulting



IT Services & Consulting



E-commerce



Telecom, Media and Technology



Financial Services



Analytics/ KPO/ Research



Manufacturing & Production



Insurance



Healthcare/ Pharma



FMCG/ FMCD



Edtech



Logistics & Supply Chain



Fintech



Retail



Automobile



Travel and Hospitality



Agritech



Software Product



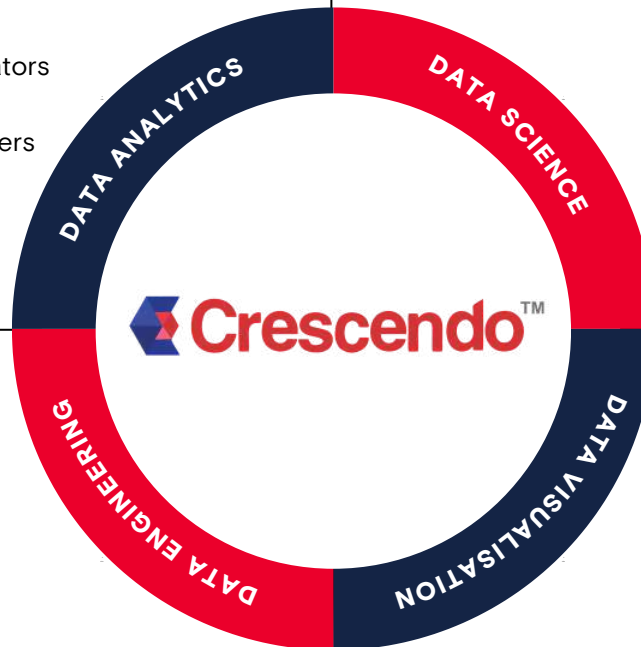
Oil and Gas

Skills we hire for

TECHNOLOGY PRACTICE

- Business Analysts
- Data Analytics – SQL/Python/SAS
- Database Developers
- Database Administrators
- Oracle SOA/OSB Developers
- Data Warehousing
- Data Management
- Datawarehouse Administrators
- Data Governance
- UNICA Campaign Developers
- Marketing Analytics

- Data Scientists (ML/ DL/ NLP)
- Predictive Modelling
- Financial Modelers
- AI/ML Engineers
- Risk Modelers – (Credit/Market/Financial)
- Data Modelers
- MLOPs



- Data Engineers
- Big Data Engineers
- Cloud Engineers
- Data Engineers (AWS/ Azure/ GCP)
- Solution Architects
- AIX Engineers
- Engineering Managers
- SAP BO Developers

- Power BI Developers & Administrators
- Power Apps developers
- Tableau Developers
- Qlik Developers – Qlikview/QlikSense
- SAP Business Objects
- Microstrategy
- BI Developers

Web Frameworks



Frontend UI



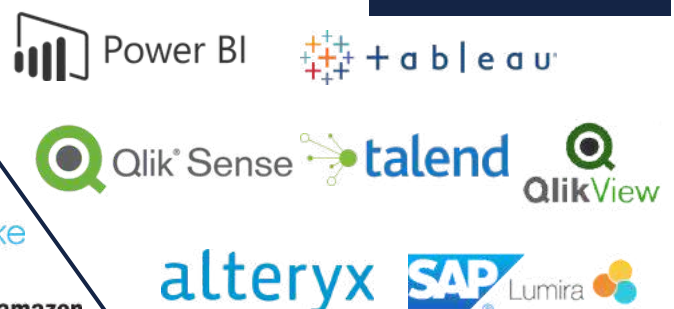
DevOps & Infra



Database & Machine Learning



Data Visualisation



PRODUCT AND TECHNOLOGY

- Frontend Developers
- Backend Developers
- Full Stack Developers
- Java Developers
- Mobile Application Developers
- Product Engineers - Technical
- Product Managers - Technical
- Product Owners - Technical
- Salesforce Developers
- Salesforce Administrators
- Dynamic CRM Developers
- SAP Engineers
- SAP BTP Developers
- SAP Developers
- SAP Security Engineers
- RPA Developers
- RPA Administration/Support

- DevOps Engineers
- DevOps Engineers (AWS/ Azure/ GCP)
- Quality Assurance Engineers
- Automation Testers - Selenium/Java
- Support Engineers (L1/L2/L3)
- Applications Architects
- Site Reliability Engineers
- IOT Developers
- Storage Administrators
- Platform Developers
- PHP Developers
- MEAN Stack Developers
- MERN Stack Developers
- Python Developers

- Head of Technology
- Head of IT
- Head of IT Infrastructure
- Head of IT Security
- Director- Software Engineering

ITES SERVICE DELIVERY

- IT Project Managers
- Technical Project Managers
- Technology Delivery Managers
- Project Managers
- Service Delivery Managers
- Program Managers
- Engineering Managers
- Engineering Heads

SECURITY / NETWORKING

- CyberSecurity Engineers
- Cloud Security Engineer
- Application Security
- IT Infrastructure security
- Identity Access Management (IAM) Engineers
- Privileged Access Management (PAM) Engineers
- Infrastructure Operations
- Network Administrators
- Network System Engineers
- Senior Network Engineers
- Ping Directory
- IT Consultants



Skills we hire for

BFSI PRACTICE



INVESTMENT BANKING

- Financial Planning & Analysis – Business Finance
- Financial Modeling
- Treasury
- Commercial Finance
- Asset management
- Valuations
- Structured Finance
- Financial Process Transformation– R2R, P2P, O2C
- Financial controller
- Reporting– Capital Reporting, Liquidity Risk Reporting, CCAR Risk
- Internal Auditing & Controls Management
- Investor Relations
- Merchant Pricing
- Product Controller
- Taxation– Direct & Indirect
- Statutory Accounting
- Credit Ratings and Analysis

CAPITAL MARKETS

- Asset Class Investment Strategy
- Financial Regulations Adherence
- Asset Liability Modelling
- Collateral Management
- Settlements
- Debt Capital Market
- Financial Risk Management
- Transaction Processing
- Derivatives
- Securities Traders
- AML/ KYC

ALTERNATIVE INVESTMENTS

- Fund Accounting & Fund Administration
- Hedge Funds , Private Equity, Mutual Funds, Pension Funds
- Transfer Agency
- Portfolio Management
- Asset backed Securities
- Capital Restructuring
- Quantitative Modeling
- Fund Controller
- Structured Finance
- Blockchain & Crypto

WEALTH MANAGEMENT

- Operational Risk
- Treasury – Client Advisory – SME & Branches
- Credit Risk
- Valuations
- Financial Management
- Portfolio Management & monitoring
- Credit Ratings and Analysis

PRIVATE BANKING

- Financial Planning and analysis
- F&A Processes
- Management Accounting
- Compliance (General, Product, Anti-fraud)
- Credit Approval
- Management Reporting
- Private Equity
- Investment Banker
- Institutional Derivatives Trader

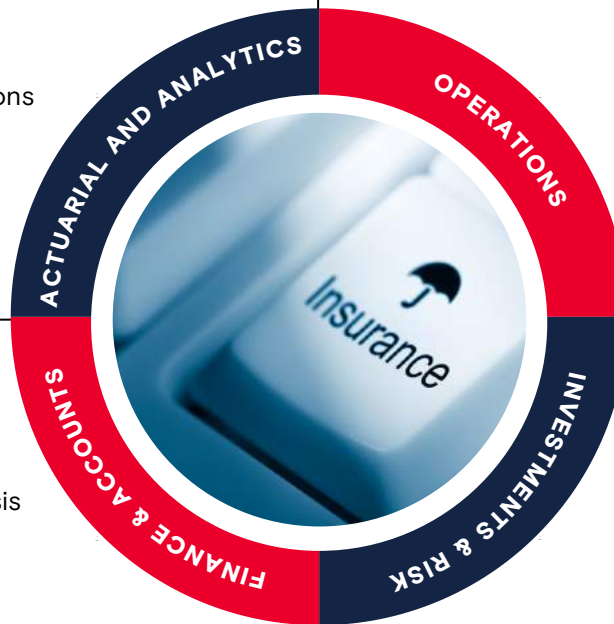
STRATEGY & ASSURANCE

- Operational Excellence
- Corporate Governance
- M&A Transactional Due Diligence
- Auditing– SOX Compliance
- Taxations
- Risk assurance
- Quality assurance
- Financial Advisory

INSURANCE

- Actuarial Domain Expertise: Pricing, Reserving, Capital Modelling & Valuation
- General Insurance- Property & Casualty, Marine, Motor
- Life Insurance
- Retirement/Pension Valuations
- Catastrophe Modeling
- Actuarial Analytics – RADAR, EMBLEM, R Studio, IBNR

- Underwriting- Loan, Securities, Insurance
- Reinsurance Technician
- Claims Management Specialists – IT Claims
- Operations Management
- US/UK Pensions Operations
- US Healthcare Claims / Operations
- P&C Claims Operation



- Insurance Accounting
- Cost Accounting
- Financial Planning and Analysis
- Financial Reporting
- SOX Audit and Controls
- Insurance Broker Accounting
- Statutory Accounting

- Capital Modelling
- Price Optimization
- Investment Solutions
- Fund Accounting
- Equity/Debt Specialists
- Investment Risk Management

INDUSTRIAL ENGINEERING

ENGINEERING

- | | |
|------------------------------|----------------------------------|
| • Piping Engineer | • Electrical Designer |
| • Piping Stress Engineer | • Process SPPID Designer |
| • E&I Engineer | • Piping Designer |
| • Mechanical Static Engineer | • Instrumentation Designer |
| • Mechanical Rotary Engineer | • Commissioning Engineer |
| • Process Engineer | • HSE Engineer |
| • Electrical Engineer | • Senior QA/QC Inspector (E&I) |
| • Instrumentation Engineer | • Fire Protection Engineer (OGC) |
| • Civil Engineer | • Commissioning Engineer |
| • Structural Engineer | • Resident Engineer |
| • Architect | • Project Planner |
| • Automotive Engineer | • Document Controllers |



SOFTWARES 3D 2D

- | | |
|---------------------|-----------------|
| • PDMS | • Micro Station |
| • E3D | • Water gems |
| • PDS | • Sewer gems |
| • SP3D | • QGIS |
| • AutoCAD | • Plaxis |
| • Autodesk Inventor | • Solid works |
| • Navisworks | • Creo |
| • Revit | • Catia |
| • Tekla | • Pro E |
| • Staad Pro | • UG NX |
| • Caesar II | • Auto plant |
| • ETAP | • Siemens NX |
| • PLC | • ANSYS |
| • SCADA | |

Skills we hire for

CONSUMER PRACTICE

MARKETING

- Digital Marketing
- Performance Marketing/ Paid Marketing
- Integrated Marketing
- Offline Marketing
- Customer Marketing/ Shopper Marketing
- Trade Marketing
- Communication/PR
- Brand Marketing
- SEO/SEM
- Product Marketing
- Email Marketing
- Marketing operations
- Web Analytics
- Marketing Analytics
- Digital Reporting Analytics
- Organic Marketing
- Internal Communication

DESIGN

- Graphic Designer
- Visual Designer
- User Experience Designer
- Web Designer
- UI Designer
- Communication Designer
- Brand & Communication Designer
- Design Strategist
- Visual Merchandiser
- Graphic Merchandiser

SALES

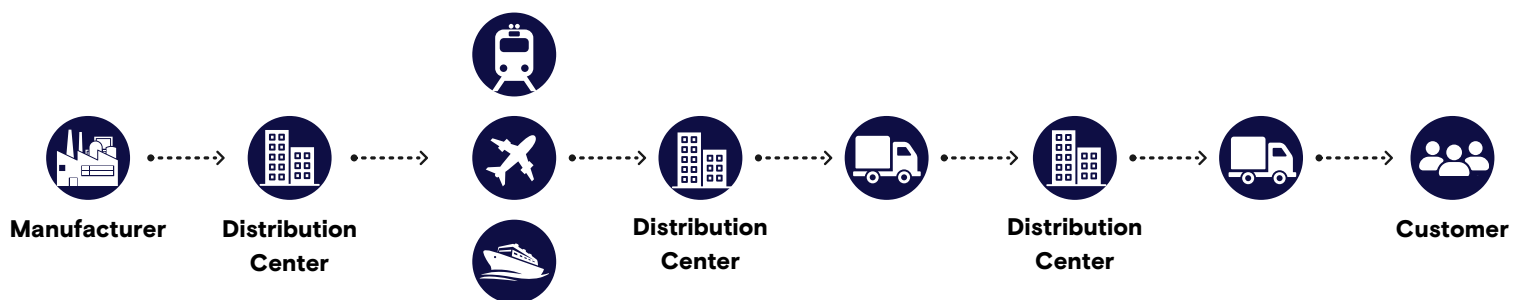
- Business Development
- Account Management
- Presales/ Sales Support
- Channel Sales
- Inside Sales
- B2B/B2C Sales
- Media Sales/ Ad
- Solution Sales/ Consulting
- Sales Development
- Saas Sales/ Paas Sales
- Enterprise Sales
- BFSI solution Sales
- IT solution Sales
- Sales Operations
- Bid Management

SUPPLY CHAIN & PROCUREMENT

FIRST MILE

MIDDLE MILE

LAST MILE



First Mile

- Strategic Sourcing
- Packaging & Picking
- Procurement & Demand Planning
- Inbound Logistics
- Inventory Management
- Warehousing Operations
- Order Management
- Vendor Management
- Fulfillment Operations
- Global Sourcing Manager
- Strategic Procurement Manager
- Director of Global Procurement

Middle Mile

- Fulfillment
- 3PL
- Transportation
- Distribution
- Hub Operations
- Cross- border Trade
- Mid-Mile Operations Specialist
- Route Planning
- Fleet Optimization

Last Mile

- Outbound Logistics
- Supply Planning
- Escalation & Grievances
- Supply Relationship Management
- LM Operations Manager
- Product Distribution
- Customer Experience
- Reverse Logistics
- Customer Success
- Delivery Coordinator
- Product Dispatch



Skills we hire for

HUMAN RESOURCES PRACTICE

TALENT ACQUISITION

- Work Force Management
- Campus Recruitment
- Staffing & Resource Management
- Leadership/Lateral Hiring

TOTAL REWARDS

- Executive Remuneration
- Compensation & Benefits
- Rewards

HR SHARED SERVICES

- HR Operations
- HR Payroll
- Risk & Compliance Specialist
- HR Information System
- Onboarding & induction
- Global Mobility

HR ANALYTICS & REPORTING

- HR Analytics & Dashboards
- TA Analytics & Dashboards

STRATEGIC HR

- Employee Branding
- Change Management
- HR Transformation
- Employee Experience
- HR Due Diligence
- Diversity and Inclusion
- Corporate Social Responsibility

HR BUSINESS PARTNER

- Employee Engagement
- Employee Relations/ IR Industrial Relations
- People Strategy
- People & Culture

HR CONSULTING/ OUTSOURCING

- Rewards Consulting
- Talent Consulting
- RPO (Recruitment Process Outsourcing)
- Employee Data Process Design
- Recruitment Process Design
- HR Change Management
- HR Transformation

OD & TALENT MANAGEMENT

- Learning & Development
- Leadership Coaching
- Assessment & Development
- Organization Development
- New Shape of Work
- Capability Building

• Head HR

• CHRO

• Director HR

LEGAL PRACTICE

LEGAL

- Contract Management
- Compliance
- Legal Securities Services
- Markets Legal (ISDA)
- Legal Asset Wealth Management
- Legal Wholesale Payments
- Legal Research
- e-Discovery/Managed Review
- M&A Lawyers
- Legal & Regulatory Change Management

GOVERNANCE, RISK & COMPLIANCE

- Information Security
- Cyber Security
- CMMI & ISO Audits
- Business Continuity Planning (BCP)
- Risk Assessment
- Client Assurance Continuous Improvements
- Supplier Risk Management
- Third Party Risk Management
- Disaster Risk Analysis
- Credit Risk Analysis
- Enterprise Risk Management
- Data Privacy
- Quality Assurance
- Risk Consulting
- IT Risk/Security Audit
- Operational Risk
- Corporate Governance
- Regulatory Compliance Operations
- Market Risk



Skills we hire for

RESEARCH & CONSULTING PRACTICE

RESEARCH & CONSULTING

- Market Research
- Investment and Equity Research
- Banking and Financial Research
- Pharma and Clinical Research
- Biotech and Life Science Research
- Automotive Research
- CPG Research
- Hygiene and Cosmetic Research
- Aviation and Aerospace Research
- Education Research

RESEARCH & CONSULTING

- International Trade and Development Research
- Chemical and Petro Chemical Research
- Metal & Mining Consulting
- Industry Research
- Agriculture Research
- Product and Pricing Strategy Research
- Climate & Sustainability Research
- Consumer Insights Research
- Business Research
- Technology and Media Research

Skills we hire for

STRATEGY & CHANGE PRACTICE

STRATEGY & CHANGE

- Business Transformation
- Procurement Transformation
- Cost Transformation & Procurement
- Supply Chain Transformation
- Transition & Transformation
- Change Management
- Corporate Strategy & Planning
- Program Management
- Operational Excellence/ Process excellence
- Continuous Improvement
- Customer Service Transformation
- Demand Management

STRATEGY & CHANGE

- Distribution Strategy
- Channel Strategy
- Performance Improvement
- Business Turnaround
- Business Advisory
- Sales Planning
- Demand Planning & Analytics
- Communication Strategy
- Operational Strategy
- International Operation Migrations/ Transitions
- Strategy & Operations

**Market
Intelligence**

**20+ Job portals
integrated**

**Access to
Global Talent**

**Video
Interviewing**

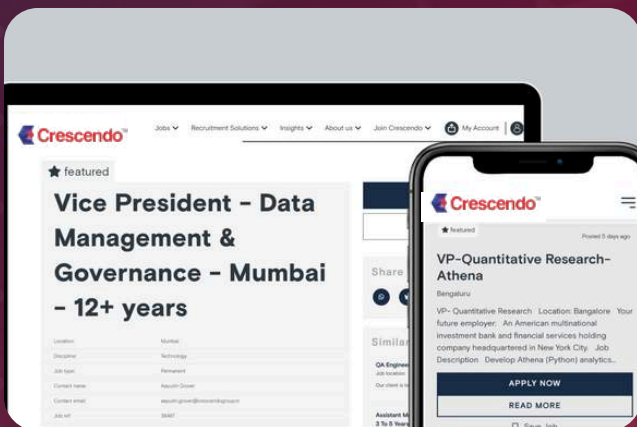
**Cultural
Fitment**

**Salary
Negotiation**

**Highest
Joining Ratio**

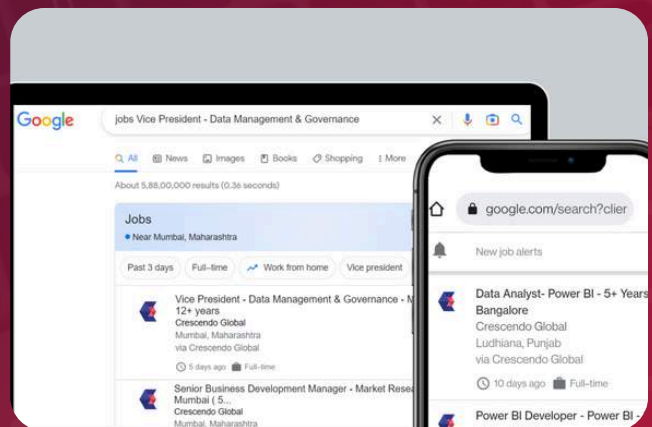
CRESCENDO METHODOLOGY

Our recruitment consulting is tailor-made to your business requirements. Crescendo hand-holds the candidate till they are on-boarded, ensuring a great experience.



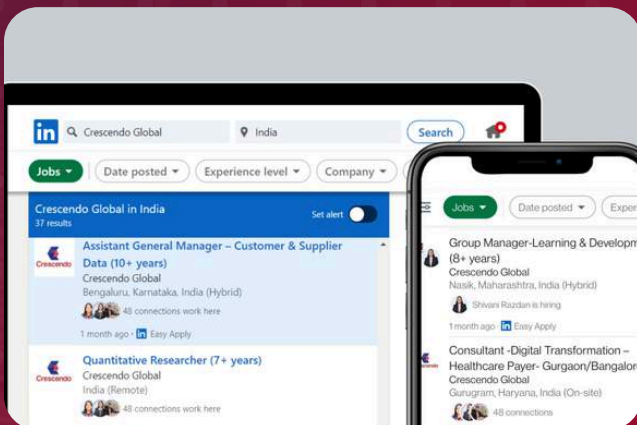
Crescendo Global Website

Get your job advert highlighted as a 'Featured Job' on the jobs page of our website making the job stand out.



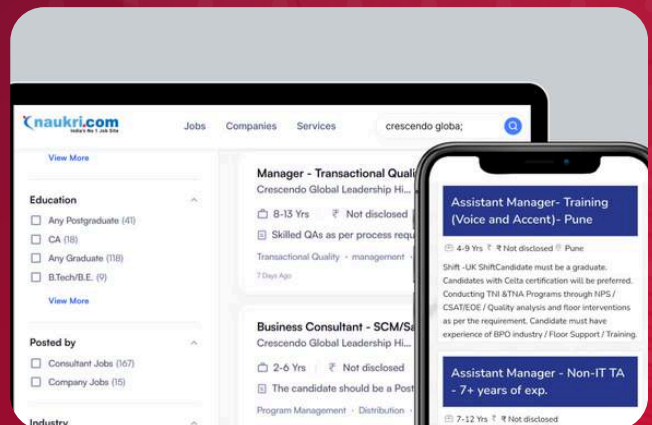
Paid Ads

Increased visibility of the Jobs on Search portals. Optimized jobs for Google Search.



Job Slots

Target relevant candidates based on the location and the skills required for the job through Global professional networks.



Jobs Adverts

Optimize the reach of your job ad on 20+ Job Boards and criteria matching using keyword scraping.



www.crescendo-global.com



CRESCENDO GLOBAL LEADERSHIP HIRING INDIA PVT. LTD.

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Udyog Vihar, Phase IV, Gurugram, Haryana- 122016

**For your hiring needs,
Connect with us @98888 03515**